

Public-Private Partnership Management

Duration: 5 Days

Language: en

Course Code: PO5-106

Objective

Upon completion of this course, participants will be able to:

- Understand the dynamics of running a PPP contract.
- Assess key risk areas and create mitigation methods.
- Plan your resources and budget requirements carefully.
- Develop process and project mapping tools to keep the move on track.
- Understand your budget and what’s required for it.
- Create a roadmap of key responsibilities and hold the right people accountable.
- Manage relationships between the public and private sectors.
- Focus on the development and improvement of management processes.
- Understand the complexities between public and private sector management.
- Create contingency plans to manage and recover from risk elements.
- Build procurement relationships to avoid a single point of failure.

Audience

This course is designed for anyone implementing an outsourced contract into a private sector organisation. It would be most beneficial for:

- Business Owners
- Project Managers
- Operations Managers
- IT Specialises
- Data Analysts
- HR Professionals
- Finance Professionals
- Risk Assessors
- Sales Support Teams
- Developers
- Security Officers
- Public Sector Agencies
- Business Development Managers
- Key Account Managers
- Auditors
- Bid Writers

Training Methodology

This course uses various adult learning methods to aid full understanding and comprehension. Participants will review real-world case studies on videos and presentations to understand the complexities behind contract outsourcing from the public to the private sector.
In groups, they will discuss key risk areas and be presented with the best tools to help them understand future risks and budget assessments. Together, they will assess a roadmap of change implementation and highlight key areas for further focus and place in resource management systems and budgeting tools to fully understand how contract management decisions are made and supported by clear data.

Summary

Due to ever-shrinking budgets and growing investment opportunities, many governments are now hiring outsourced companies to run their contracts. This creates extra job opportunities

and increases the expertise within the individual industries.
However, there are always risks with PPP contract management and outsourcing from both sides. If managed well, they could open doors, solidify sound investments, and secure future contracts. However, not considering the risks, monetary issues, and procurement plans could have major implications for the market, the government, and the taxpayers.
When PPP contracts move to private-sector organisations, they intend to use their skills, knowledge, and expertise in outsourcing to maintain their success and grow a positive public reputation.
When taking over one of these complex contracts, it's important to create a robust infrastructure, develop a risk management plan and assess your budgets and ongoing IT and resourcing requirements. Contract management of this calibre requires careful planning, accurate data, and forecasting models to predict future trends and make continuous improvements while maintaining stability.

Course Content & Outline

Section 1: The Basics of PPPs

- What are PPPs?
- The scope and future of PPP management.
- Common challenges in the public sector.
- Common private sector challenges.
- Your limitations as a private sector organisation.
- How your changes could impact wider society.
- The commercial landscape and background.
- PPP financing.
- Your fiscal year commitments and agendas.
- Understanding the procurement relationship.

Section 2: The PPP Move & Planning

- Your new procurement strategy.
- Output specifications: What's expected of you?
- Your Key Performance Indicators (KPIs).
- The financial year closes.
- Unsolicited bids and contract oddities.
- Managing your bid process and staying organised.

Section 3: Bid Writing & Securing the PPP Contract

- Identifying the most valid risks.
- Performance management against contractual requirements.
- Payment schemes and mechanisms.
- Managing your money effectively.
- Relationship building - staying close to your contract manager.

- Dispute resolutions.
- Triggers for termination and how to avoid them.

Section 4: Assessing Your Key Contract Elements

- Compensation vs. relief events.
- Your prices and payment issues.
- Inventory management.
- What you guarantee vs. their warranty agreement.
- Liability issues and causes.
- Your cost-benefit analysis.
- Intellectual property.
- Securing your IT.
- ‘Step in’ rights.

Section 5: Managing Your PPP Operation

- Keeping up your mutually beneficial relationship.
- Communication is key.
- Monitoring your performance and delivery.
- Highlight risks through automation.
- Contract expiry and extension opportunities.
- Change management and software development.
- Resource management and handover.
- TUPe implications and assets of the service.

Certificate Description

Upon successful completion of this training course, delegates will be awarded a Holistique Training Certificate of Completion. For those who attend and complete the online training course, a Holistique Training e-Certificate will be provided.
Holistique Training Certificates are accredited by the British Assessment Council (BAC) and The CPD Certification Service (CPD), and are certified under ISO 9001, ISO 21001, and ISO 29993 standards.

CPD credits for this course are granted by our Certificates and will be reflected on the Holistique Training Certificate of Completion. In accordance with the standards of The CPD Certification Service, one CPD credit is awarded per hour of course attendance. A maximum of 50 CPD credits can be claimed for any single course we currently offer.

Categories

Government and NGOs, Law, Contracts and Legalities, Procurement, Warehouse, Logistics & Supply Chain

Tags

finance, government, relationship, contract, Public, Private, Partnership, PPP, Bid

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